

NORTHAMPTON COUNTY SUMMARY – 2008

	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT
OUTPUT	\$37,497,760	\$1,925,938	\$6,142,909	1.2152	\$45,566,608
LABOR INCOME	\$19,537,604	\$645,208	\$1,485,007	1.1090	\$21,667,819
EMPLOYMENT	862	20	64	1.0979	947
TOTAL IMPACT OF HEALTH CARE INDUSTRY — LOCAL RETAIL SALES					\$3,664,587
MEDICAID EXPENDITURES					\$44,862,348
NUMBER OF MEDICAID ELIGIBLE					6,874
FEDERAL TRANSFER PAYMENTS					\$182,284,000

- In 2008 it is estimated that Northampton County's health care industries produced over \$37 million in direct output revenue and contributed an additional \$8 million (indirect and induced) in health care goods and services for a total dollar output value that can be attributed to health care industries of \$45 million. The Output multiplier (1.2152) shows that for every \$1 in revenue produced by health care industries and additional \$0.21 was generated in the county's economy.
- Health care industries paid in wages and benefits to its employees over \$19 million (direct) and contributed an additional \$2 million (indirect and induced) for a total labor income that can be attributed to health care industries of \$21 million. The Labor Income multiplier (1.1090) shows that for every \$1 paid in wages/benefits paid to health care industry employees produced an additional \$0.10 in other wages/benefits throughout the county.
- In 2008 health care industries employed an estimated 862 (direct) and generated an additional 84 (indirect and induced) full/part time workers for a total work force that can be attributed to health care industries of 947. The Employment multiplier (1.0979) shows that for every 1 worker employed in the health care industry, an additional 0.09 workers are employed in the county's work force.
- In 2008, county total personal income and gross retail sales data show that approximately 16% of personal income generated was spent in local retail stores. Using this retail sales capture ratio of 16% it is estimated that the \$21 million paid to health care and support employees generated over \$3 million in local retail sales. Not all retail sales are taxed by the state or local governments. However, one can assume that much of the \$3 million generated by retail sales would be subject to both state and county taxes – generating additional revenue.

NORTHAMPTON 2008

Population	20,487
Area Sq. Miles	536
Persons per square mile	38
Number Employed	8,596
Unemployment Rate	8.0%
# of Industries	112
# of Households	9,070
Per Capita Income	\$29,435
Median Household Income	\$31,054
Total Personal Income	\$603,042,200
Gross County Retail Sales	\$101,990,000
Local Retail Sales Capture Ratio	16.91%
Federal Medical Transfer Payments	\$182,284,000
Number of Medicaid Eligibles	6,874
Medicaid Expenditures	\$44,862,348

HEALTH SECTOR	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT	ESTIMATED RETAIL SALES GENERATED
Pharmacies, Health and Personal Care Stores						
Output	\$13,917,391	\$815,824	\$1,956,256	1.1992	\$16,689,471	
Labor Income	\$6,423,654	\$299,272	\$494,249	1.1235	\$7,217,174	\$1,220,610
Employment	178	9	20	1.1650	207	
Home Health Care Services						
Output	\$6,886,881	\$274,422	\$1,149,606	1.2068	\$8,310,909	
Labor Income	\$3,412,565	\$87,351	\$257,901	1.1012	\$3,757,818	\$635,544
Employment	292	3	12	1.0515	307	
Physicians, Dentists, other Health Professionals						
Output	\$5,123,971	\$250,685	\$871,152	1.2189	\$6,245,808	
Labor Income	\$2,591,925	\$81,252	\$196,953	1.1073	\$2,870,129	\$485,413
Employment	52	3	9	1.2278	64	
Ambulatory and Outpatient Health Care Services						
Output	\$1,044,197	\$65,226	\$107,511	1.1654	\$1,216,933	
Labor Income	\$313,442	\$20,230	\$24,579	1.1430	\$358,251	\$60,589
Employment	15	1	1	1.1255	17	
Hospitals						
Output	\$0	\$0	\$0	0.0000	\$0	
Labor Income	\$0	\$0	\$0	0.0000	\$0	\$0
Employment	0	0	0	0.0000	0	
Nursing and Residential Care Facilities						
Output	\$10,525,320	\$519,782	\$2,058,384	1.2449	\$13,103,487	
Labor Income	\$6,796,018	\$157,104	\$511,326	1.0984	\$7,464,447	\$1,262,431
Employment	325	5	21	1.0810	352	
TOTAL						
Output	\$37,497,760	\$1,925,938	\$6,142,909	1.2152	\$45,566,608	
Labor Income	\$19,537,604	\$645,208	\$1,485,007	1.1090	\$21,667,819	\$3,664,587
Employment	862	20	64	1.0979	947	